



Bilbao Bizkaia Ur Partzuergoa
Consortio de Aguas Bilbao Bizkaia



Bilbao Bizkaia Water Board Challenge Bases

1. What is Biok!?

BiOK! Is a meeting place that promotes generation of new business opportunities offered by BEAZ (the Economic Promotion Department of the Regional Government of Bizkaia) with a double objective:

- To consolidate competitive positioning of reference companies in Bizkaia, providing them access to local and international talent and capacities.
- Attracting start-ups, SMEs or other kinds of high-capacity organisations to Bizkaia, whether these are technological and/or areas with specific knowledge, providing them a first market option.

Proposals may be presented to the BiOK! platform by start-ups and organisations from anywhere in the world. Each reference entity shall identify its development priorities through challenges, that shall involve their respective analysis and selection processes.

We sincerely believe that open, collaborative innovation is the most successful way to diversify and grow.

2. Object of the document

This document establishes the bases for collaboration between BEAZ, the company that organises the service, and *Consortio de Aguas de Bilbao Bizkaia* (Bilbao Bizkaia Water Board) (hereinafter *Board*), the reference entity in Bizkaia, that aims to launch an innovative ecosystem challenge.

3. Participation requisites

Any individual entrepreneur, start-up, SME, technological centre or university may participate in the challenge with a proposal that may contribute to partial or total resolution of the challenge posed by the Board. It will not be necessary for organisations with an interest in providing a solution to the challenge defined to be located in the territory of Bizkaia.

Participants that do not fulfil any of these requisites initially, or subsequently, may be excluded from the challenge, forfeiting all option to receive any service and without the right to claim anything from the organisers of this Calling:

- A same start-up, SME or organisation may only participate with one project, either individually or jointly with others.
- The members of the project team participating in developing the solution must be of legal age and have legal capacity.



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- The participant data provided on registration in the challenge must be true and complete.

The organisers of this calling reserve the right not to accept or to expel all participants from the challenge, without prior notice, who they understand have acted fraudulently, abusively, against the spirit of the programme or the law, third-party rights and/or good faith, all without prejudice to the responsibilities that may arise from such conduct, that shall be fully borne by the persons participating, ensuring indemnity for the organisers in all cases. In any event, they may expel any participant whose action (or that of a related person) may be contrary to the reputation or good name of the organisers. They also reserve the right not to accept any participant who they understand does not provide an adequate answer to the challenges posed, or due to the number of projects accepted, or for any other reasons.

By inscription in this challenge, the persons participating fully and unreservedly, without conditions, accept the terms these Bases contain.

4. Submitting applications

Organisations who are interested in participating in this initiative shall fill in the relevant application form, attaching all information required or considered of interest to their inscription.

- ✓ The application may be submitted through the following platform:

<http://bizkaiaok.eus>

- ✓ Additional information at:

info@bizkaiaok.eus

The application form shall contain the following information:

- Contact information
- General information on the company
- Solution proposed
- URL – video explaining the solution proposed (optional)
- Innovative elements (product, process, marketing and organisation) or R&D results related to the solution proposed
- Technologies linked to the solution proposed (if any)
- Team assigned to developing the solution
- Benefits
- Risks
- Collaborators
- State of development
- Cost
- Terms
- Other remarks.



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- Acceptance of the Personal Data Protection policy.

The term to submit candidacies shall commence on 23rd October 2020 and end on 27th November 2020 at 18:00 (GMT+1).

5. Evaluation process

An Evaluation Team shall be formed by members of the Board and Beaz, who shall carry out the selection process, to choose the best projects.

Once the application submission term has concluded, Beaz shall carry out a first quality review of the applications submitted, rejecting all those that have not adequately provided the required information (one week).

The persons assigned by the Board shall analyse the applications submitted and appraise each one of these from a technical point of view, until achieving pre-selection of the projects (three weeks).

The pre-selected projects shall lead to individual online or telephone interviews, in order for the Evaluation Team to have obtain further information regarding the solution proposed and the team promoting it. The interviews shall be held between 7th and 18th December 2020.

The runner-up projects shall participate in the “In factory innovation trip”, a co-creation workshop that shall spread over two days:

- Day 1: obtaining detailed knowledge of the Board, the innovative ecosystem of Bizkaia and the detail of the challenge, working shoulder-to-shoulder for a day with the technicians from the Board to analyse the solutions proposed.
- Day 2: the projects selected shall attempt to adapt their solution to the feedback received and give a final presentation.

The dates foreseen for the “In factory innovation trip” shall be scheduled on 19th and 20th January 2021.

The runner-up projects shall be informed at least two weeks in advance by electronic mail, the deadline for which is 18th December 2020.

The Evaluation Team will then decide the Winner. Notification of the results shall be issued by electronic mail on 12th February 2021.

The dates stated are provisional and may eventually be changed if necessary.

In order to proceed to analyse and evaluate the project, the participants authorise the organisers to inform the members of the Evaluation Team of the ideas, documentation and information provided by the participant within the framework of their participation in this calling.



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The evaluation team shall appraise the following aspects of each one of the runner-up proposals:

- Innovation: the degree of innovation of the solution proposed shall be appraised.
- Degree of construction of the project: the degree of development of the solution proposed.
- Project team: shall appraise the team of the organisation/s participating, its experience, dedication, knowledge of the market, contacts, etc.
- Lead-time: the time-frame within which the solution may be operative on the market.
- Feasibility: the feasibility of the project and the cost of the solution and its maintenance in a real-life setting.
- Scope of the project: the degree of response by the solution proposed and how it approaches the issues raised shall be appraised.

6. Winning project

The Board shall choose the Winner of the challenge and undertakes to enter into a contract with the winning company to develop a pilot project, for a sum under € 15,000.

The winning company will have a guideline term of 6 months, that shall be agreed individually with the Board, to execute the project.

7. Industrial and Intellectual Property

At all times, the project, as well as the possible patents that may arise from it, shall be the property of the person or company that has submitted the candidacy. Participation in the challenge does not involve cession of their share by the candidate person or company to the reference company.

However, execution of the winning Project of the challenge in a real pilot scheme of the solution with the reference company shall involve the signing of a contract binding both parties in which, among other matters, the terms of use arising from possible industrial / intellectual property created in the actual performance of the pilot scheme shall be agreed.

8. Final considerations

The persons participating specifically consent, due to the mere fact of participating in this calling, to the organisers being able to use both their name, individually as well as that of the start-up, and their images and/or associated logos, by any means and exclusively for corporate, advertising and promotional purposes, and/or to make the winning project known to the rest of the participants and public at large, without any territorial or time limit whatsoever, and without any remuneration in their favour being accrued.

This challenge may be amended, interrupted, deactivated and/or cancelled if justified circumstances that require such arise.



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Likewise, the organisers reserve the right to declare all or any of the benefits vacant if no project submitted deserves to be declared a Runner-up or Winner according to the criteria of the Evaluation Team.